

Message Text

UNCLASSIFIED

PAGE 01 PANAMA 04898 131633Z

43

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 (ISO) W
----- 055510

R 131547Z AUG 75

FM AMEMBASSY PANAMA

TO SECSTATE WASHDC 4809

INFO AMEMBASSY PORT OF SPAIN

AMEMBASSY SAN JOSE

UNCLAS PANAMA 4898

FOR JOHN SIMMONS, EB/CSB/OCA AND DAVID KATZ, OD/OIM/BIC

E.O. 11652: N/A

TAGS: BEXP, XM,PN

SUBJECT: COMMERCIAL OFFICERS CONFERENCES-LATIN AMERICA

REF: STATE 187328

1. FSO JOHN W. STAHLMAN ATTENDING SAN JUAN CONFERENCE, SEPT 17-19. PANOS UNABLE TO ATTEND BECAUSE OF ANTICIPATED WORKLOAD.

2. EMBASSY WISHED TO NOMINATE FSL RICARDO R. GUILLEN, SENIOR COMMERCIAT ANALYST, ITS PRINCIPAL COMMERCIAL LONAL ENGAGED IN TRADE PROMOTION PROGRAM. MR. GUILLEN'S MAIN DUTIES INCLUDE KEEPING ABREAST OF AND REPORTING MAJOR PROJECT TRADE OPPORTUNITIES, MANAGING FOREIGN BUYER AND VISIT USA ACTIVITIES, DRAFTING COMMERCIAL NEWSLETTER AND CONDUCTING MARKET RESEARCH. JUSTIFICATION FOR THIS NOMINATION IS BASED ON BOTH PANAMA MARKET SIZE AND MR. GUILLEN'S QUALIFICATIONS. TOTAL MARKET OF \$1.2 BILLION 1974 COMPRISED OF \$731 MILLION IMPORTS FOR DOMESTIC ECONOMY PLUS \$486 MILLION BY COLON FREE ZONE (CFZ). ADDITIONAL \$200 MILLION OR MORE TRADE HANDLED BY CFZ ON INDENT BASIS. GUILLEN HOLDS BS AND MBA (1973) FROM AMERICAN UNIVERSITY. FOCUS OF MBA WAS INTERNATIONAL MARKETING. DURING HIS 18 MONTHS OF EMPLOYMENT, HE HAS DEMONSTRATED CAPABILITY FOR HANDLING FULL RANGE OF EXPORT EXPANSION ACTIVITIES.

3. EMBASSY LOOKS FORWARD TO ARRIVAL PANELIST JAMES TODD FROM UNCLASSIFIED

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PAGE 02 PANAMA 04898 131633Z

PORT OF SPAIN.

JORDEN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 13 AUG 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975PANAMA04898
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750280-0040
From: PANAMA
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1975/newtext/t19750856/aaaabxip.tel
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Original Previous Classification: n/a
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Margaret P. Grafeld
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